

# TANMOY MONDAL

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## **PROFILE SUMMARY**

- Resourceful in ensuring high level customer experience, elevating customer satisfaction
- Expertise in handling Customer like High profile, Corporate, General
- Proficient in managing business operation with focus on top line & bottom line performance and skills in determining company's mission and strategic direction as conveyed through policies and corporate objectives.

## **CAREER OBJECTIVES**

### ➤ **Madhyamik (10<sup>th</sup>) (2008)**

Board – West Bengal Board of Secondary Education  
School - Nangi High School  
Percentage - 65%

### ➤ **Higher Secondary(12<sup>th</sup>) (2010)**

Board – West Bengal Council of Higher Secondary Education  
School - AKHS  
Percentage - 58%

### ➤ **Graduation (2017)**

- Stream : BCA (58%)  
College: PIMT
- University: IGNOU

## **TECHNICAL SKILLS:**

- PHP, HTML, CSS, JQUERY, and JavaScript.

## PERSONAL DATA

- Sex : Male
- Dob : 17.11.1993
- Hobbies : watching YouTube  
Playing cricket  
Watching movies.

## EXPERIENCE:

### 4 YEARS OF EXPERIENCE AS A BUSINESS DEVELOPMENT MANAGER

#### 1. VANI INSTITUTE

**JOB RESPONSIBILITY :** Used to work as a marketing manager, Vani is one of the best institutes for GATE exam preparation. My and my team's responsibility was arranging activities such as workshop seminars and technical classes that we can showcase our quality of training and maintaining the business relation with TPO and HOD that we can generate more admission for our organization.

- AIUTO CONSULTING PVT. LTD.

**JOB RESPONSIBILITY :** Currently working at AIUTO CONSULTING as an assistant branch manager as well as marketing manager.. This institute offers IELTS, GRE, GMAT, TOEFL exam preparation as well as all types of foreign language and immigration. Job responsibility is business development for the organization with my team.. Organizing Seminar, workshop, technical classes along with business deal with principals, TPO's and HOD's is the prime responsibility of the profile. As well as entire center management such as counseling, accounting, co-ordination with faculties, students and parents and moreover end to end admission.

Declaration: I hereby declare that the information furnished is true to the best of my knowledge and I am also confident of my ability to work in a team.

