

PRINCE CHAUDHARY

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Village -Shahbazpur Tigai
Post- Khatauli
District- Muzaffarnagar
Pin-251201

in <https://www.linkedin.com/in/princechaudhary-0445a6185>

Skills

Industrial equipment knowledge
Equipment installation
Product and service sales
Sales strategy
Marketing strategy

Interests

Reading novel
Mobile gaming
Teaching
Cricket

Language

Hindi
English

Personal Details

Date of Birth : December 26,1996
Marital Status : Single
Nationality : Indian
Gender : Male

Objective

Enthusiastic Mechanical Engineer eager to contribute to team success through hard work, attention to detail and excellent organizational skills. Clear understanding of sales / marketing and mechanical design. Motivated to learn, grow and excel in mechanical industry.

Experience

Varun Beverages Limited

February

Market Equipment Executive

2020 - Nov

- Worked with vendor to understand needs and provide better maintenance service to customers.
- Managed quality assurance program, including on-site evaluation, internal audit and surveys.
- Handled 20-30 calls per day to address customer inquiries and concerns.
- Increased customer satisfaction by resolving refrigerator maintenance issues.
- Transported better service and equipments to customer locations within given timeframe.
- Drove operational improvements which resulted in time saving and improved profit margins.

Bio Chem Laboratories, Rudarpur (Uttarakhand)

July 2019 -

Sales Team Leader

February

- Achieved and exceeded sales goals for seven consecutive months.
- Implemented new marketing initiatives to drive sales and improve overall performance.
- Expanded company customers base and cemented market presence by implementing strategic sales plans.
- Contributed to successful daily upkeep of warehouse inventory tracking.
- Worked closely with high profile customers needed special assistance to resolve complaints and develop customized solutions meeting unique requirements.
- Studied product and local market to adjust sales pitches and adapt strategies for optimised sales.
- Led regular team meetings to keep sales and personal motivated with tips technique and relevant information.

Education

-  **Bachelor of Technology (Mechanical Engineering)** *2019*
Meerut Institute of Engineering and Technology, Meerut (AKTU, Lucknow)
67.76%
-  **Intermediate (PCM)** *2015*
Lal Dayal Public School, Khatauli Muzaffarnagar (CBSE)
72%
-  **Matriculation** *2013*
Golden Heart Academy, Khatauli Muzaffarnagar (CBSE)
7.2CGPA
-  **Masters in Thermal Engineering** *2020-2022*
Meerut Institute of Engineering and Technology, Meerut (AKTU, Lucknow)
Pursuing

★ INDUSTRIAL TRAINING AND INTERNSHIP

- Spartan supply private limited, Delhi
 - 6 month internship
 - Worked in industrial sales and marketing.
- Tata Motors, Rudarpur (Uttrakhand)
 - 1 month training
 - Project: consumption reduction of indirect material and its cost.
- Endurance Limited, Rudarpur (Uttrakhand)
 - 1 month training
 - Project: Analysis of shock absorbing technology.

Projects

-  **Automated Material Handling Vehicle**

CERTIFICATION COURSES

- Certificates
 - Fundamental of digital marketing (Google)
 - Solid edge (siemens)
 - Solid works
 - Catia

✦ Activities

- Gk competition, Discuss throw, Writing competition, Stand up comedy,

