



LAVENDRA SUDAM PATIL

A/P - Gotkhindi, Tal- Walwa ,Dist- Sangli Pin -416301
9767735955 / 9021584045 | patillavendra68@gmail.com

Objective

To be part of the organization where management structure recognizes and reward loyalty, honesty, hard work and ambition of an employee by providing growth, opportunity and necessary infrastructure that could contribute to the success of the company.

Experience

- **02 BREATHING BRAINS** 02 /02/2020 - Till date
Associate Trainer
1. I am working as a professional trainer which includes training to engineering students regarding aptitude and make them capable of getting selected in campus placement
2. I am training to students of different engineering colleges like Government college of engineering Karad, Government college of engineering Jalgaon, RIT college Islampur, KIT college Kolhapur, TKIET college Warnanagar, D Y Patil college of engineering Kolhapur.
3. Training students in improving skills required for corporate culture.
4. Training students in Improving their communication skills.
5. Active participation in innovation / development process initiated by organization for improving students overall performance
6. I appeared for different competitive exams like IBPS, state services, Central exams like Railways, Staff selection commission s, CWCs and passed pre and mains and reached till interview of IBPS exams like IBPS PO, IBPS SO.
- **RBL BANK LTD** 30/08/2018 - 24/11/2019
Relationship Manager
1. Providing assistance to clients in filling banking forms.
2. Creating awareness among customers regarding various schemes and various products of banks and giving them financial solution.
3. Creating awareness among customers regarding various rules and regulations of banks from time to time
4. Identifying customer need and trying to provide best possible solution to their needs.
5. Following standard operating procedure in case of compliance.
5. Sourcing new prospects and converting them into customers.
6. Upgradation of banking knowledge from time to time.
7. Doing proper documentation as per the banking procedure.
8. Active participation in banks programs which are designed for skill enhancement and personal development.
- **Cargo Service Centre India Pvt Ltd.** 2/01/2013 - 22/05/2014
Cargo Officer
1. Export and Import Documentation
2. Cargo planning for various flights as per the given allocation
3. Handling customer query and giving them proper solution.
4. Working in SAP software
5. Inventory management
6. Supervision of operational work and team handling
7. Maintaining coordination between different department for operational efficiency
8. Handling shipping bills

Education

- **Manipal University Of Higher Education** 2018
PGDBF
8.8
- **Mumbai University** 2012
MMS in Operation Management
69.55
- **M.P.K.V. Rahuri** 2010
Bsc.Agriculture
74.10

Skills

- Communication skills
- Team building
- Learning attitude
- Analytical ability
- Decision making ability

Marital Status

- **Married**

Date Of Birth

- 04/07/1989