

RESUME

AKSHAY NRUSINGH PANGRAH

Date Of Birth: 9th July 1989

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Present Address:

QRS NO- B / 52, SECTOR-18, ROURKELA, District – SUNDARGARH
ODISHA - 769003

MBA Specialization - Marketing & Finance



CARRIER OBJECTIVE:-

To work in an organization as a Marketing Professional, where I can contribute to the organization's growth and profitability with my skills and in turn get an opportunity to gain exposure and expertise that would help me to build a promising and successful career.

PROFESSIONAL PROFILE:

Budding Marketing professional with a Master of Business Administration (**MBA**) in Marketing & Finance from IMIT. Having consistent academic record with zeal to learn new concepts quickly, and apply innovative ideas for achieving the best results. I am a motivated, self-starter with a passion to succeed and desire to excel in the areas of Marketing, PR, Advertising, Customer Relationship, etc.

I have worked as a **Relationship Executive** in **LIFE CELL INTERNATIONAL**, for 25months.
Medical Representative in **CELON LABS**, for 19months.

SKILLS & COMPETENCIES:

Knowledge about the following

- 1) Customer Relationship Management
- 2) Consumer Behavior and ways to handle it
- 3) Business Communication
- 4) Retail Marketing and its distribution
- 5) Basic financial and management accounting
- 6) Advertising and branding

7) Establishing and maintaining Public Relation

COMPUTER PROFECIENCY:

Basic Knowledge of MS Office Suit and Internet applications.

PROFESSIONAL EXPERIENCE:

-Working in **T.I.M.E** as a **Guest Faculty (Logical Reasoning & DI)** from 16th June 2017 to Present.

- Worked in **Mahendra's Educational institutions** as a **MDO Faculty of Reasoning and Center Head** from 20th April 2015 to 17th April 2017.

- Worked in **LIFE CELL INTERNATIONAL** as a **Senior Relationship Executive** from 1st March 2013 to 18th April 2015.

- Worked in **CELONLABS** as a **Medical Representative** 14th July 2011 to 23rd Feb 2013.

EDUCATIONAL QUALIFICATION

-**M.B.A (Marketing & HR)**: Pursing in 2018-20 from IMIT, Cuttack, which is affiliated to the BPUT University.

- **B.Tech**: Appeared in 2007-11 from Gandhi Institute of Engineering and Technology (GIET), Gunupur, which is affiliated to the BPUT University.

- **Intermediate (Standard XII)**: Appeared in 2006 from Ispat College, Rourkela, which is affiliated to the CHSE BOARD.

- **Matriculation (Standard X)**: Appeared in 2004 from Ispat Vdyalaya, Rourkela, which is affiliated to HSC Board.

PROJECT:-

Project Name: **Oxidative stress in patients suffering from Diabetes Mellitus**

Institute : GIET, Gunupur, Orissa

Project Name: **Isolation of cellulose from Aspergillus Niger.**

Institute : GIET, Gunupur, Orissa

VOCATIONAL TRAINING:

-Industrial Training workshop on biotechnology conducted by IMGENEX INDIA Pvt. Ltd. at GIET, Gunupur from 20th February to 6th March 2010 on **ELISA, SDS-PAGE, PROTEIN PURIFICATION, RESTRICTION ENZYME DIGESTION, DNA LIGATION**

-**Vacational Training in Rourkela Steel Plant**, Rourkela from 09th June 2008 to 08th July 2008.

ACHIEVEMENTS:

- Lead from the front in organizing several formal and informal events at graduation level.
- Organized Collage Competition at college level.
- Involved with an orphan age home and worked as a social worker, helping and teaching the children whenever possible.
- Promoted from Reasoning Faculty to MDO Reasoning Faculty.
- Promoted from Relationship Executive to Area Manager.

PERSONAL TRAITS:

- Good leadership skill to set goal, empowerment and performance evaluation.
- Strong Problem solving skills to resolve issue quickly and fairly.
- A quick and enthusiastic learner
- Patient even in the most difficult time.
- Proper communication and Soft skill.
- Politeness

PERSONAL DETAILS:

Name : Akshay Nusingh Panigrahi
Date of Birth : 9th July 1989
Father's Name : Padma Charan Panigrahi
Sex : Male
Nationality : Indian
Marital Status : Single
Languages Know : English (WRS), Odiya (WRS), Hindi (WRS)

I, hereby declare that all the above mentioned particulars are true to the best of my knowledge and belief.

Akshay Nrusingh Panigrahi