



EISHITA KHURANA

About Me

Experienced Financial Advisor with a strong background in managing bank operations, resolving customer queries, and fostering positive client relationships.



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165/2, Guru Nanak Nagar,
Ramamandi, Jalandhar.

LANGUAGE

- English
- Hindi
- Punjabi

EXPERTISE

- Management Skills
- Teaching
- Customer Service
- Problem Solving
- Communication Skills
- Leadership
- Financial Advising
- Microsoft suite

EXPERIENCE

SENIOR CORPORATE AGENCY MANAGER

HDFC LIFE - JALANDHAR

JULY 2023 - March 2025

- Provided expert guidance on long term investments, portfolio management, and tax saving strategies, ensuring clients financial well being.
- Acted as a financial consultant, addressing customer queries & resolving complaints effectively. Collaborated with cross-functional teams to streamline communication processes, resulting in 15% increasing operational efficiency.
- Successfully upsold life insurance and investment plans, contributing to 20% increase in revenue within the first year.

Intern

ICICI BANK - JALANDHAR

AUGUST 2022 - OCTOBER 2022

- Conducted in depth micromarket analysis, identifying new growth opportunities and contributing to a 15% increase in market share.
- Assisted staff in qualifying drive by opening savings and demat accounts of the customers while managing lobby.

Teacher

Education Point - Jalandhar

2018 - 2024

- Demonstrated effective teaching skills resulting in improved student performance.
- Successfully helped students in achieving excellent academic results.
- Helped students in lesson planning, time management and creative learning.

EDUCATION

Apeejay Institute of Management, Engineering & Technical Campus, Jalandhar

Masters in Business Administration (Finance & Marketing)
2021 - 2023 {8.47 SGPA with distinction}

HMV College, Jalandhar

Bachelors in Commerce (Honours in BFSI)
2018 - 2021 {76.34 % with distinction}

PROJECTS/CERTIFICATIONS

- Certification in Marketing management and customer relationship management.
- Certification in foundation Course of ICC, Awarded with a dictionary & a certificate for excellent verbal ability skills.
- Appreciation trophy for effective leadership and university position for academic results.