

PRINCE CHAUDHARY

@ princechaudhary717@gmail.com

7017116175

Village -Shahbazpur Tigai
Post- Khatauli
District- Muzaffarnagar
Pin-251201

in <https://www.linkedin.com/in/princechaudhary-0445a6185>

Skills

Industrial equipment knowledge
Equipment installation
Product and service sales
Sales strategy
Marketing strategy

Interests

Reading novel
Mobile gaming
Teaching
Cricket

Language

Hindi
English

Personal Details

Date of Birth : December 26,1996
Marital Status : Single
Nationality : Indian
Gender : Male

Objective

Enthusiastic Mechanical Engineer eager to contribute to team success through hard work, attention to detail and excellent organizational skills. Clear understanding of sales / marketing and mechanical design. Motivated to learn, grow and excel in mechanical industry.

Experience

- Varun Beverages Limited** *February 2020 - July 2020*
Market Equipment Executive
 - Worked with vendor to understand needs and provide better maintenance service to customers.
 - Managed quality assurance program, including on-site evaluation, internal audit and surveys.
 - Handled 20-30 calls per day to address customer inquiries and concerns.
 - Increased customer satisfaction by resolving refrigerator maintenance issues.
 - Transported better service and equipments to customer locations within given timeframe.
 - Drove operational improvements which resulted in time saving and improved profit margins.
- Bio Chem Laboratories, Rudarpur (Uttarakhand)** *July 2019 - February 2020*
Sales Team Leader
 - Achieved and exceeded sales goals for seven consecutive months.
 - Implemented new marketing initiatives to drive sales and improve overall performance.
 - Expanded company customers base and cemented market presence by implementing strategic sales plans.
 - Contributed to successful daily upkeep of warehouse inventory tracking.
 - Worked closely with high profile customers needed special assistance to resolve complaints and develop customized solutions meeting unique requirements.
 - Studied product and local market to adjust sales pitches and adapt strategies for optimised sales.
 - Led regular team meetings to keep sales and personal motivated with tips technique and relevant information.

Education

-  **Bachelor of Technology (Mechanical Engineering)** 2019
Meerut Institute of Engineering and Technology, Meerut (AKTU, Lucknow)
67.76%
-  **Intermediate (PCM)** 2015
Lal Dayal Public School, Khatauli Muzaffarnagar (CBSE)
72%
-  **Matriculation** 2013
Golden Heart Academy, Khatauli Muzaffarnagar (CBSE)
7.2CGPA

INDUSTRIAL TRAINING AND INTERNSHIP

- Spartan supply private limited, Delhi
 - 6 month internship
 - Worked in industrial sales and marketing.
- Tata Motors, Rudarpur (Uttrakhand)
 - 1 month training
 - Project: consumption reduction of indirect material and its cost.
- Endurance Limited, Rudarpur (Uttrakhand)
 - 1 month training
 - Project: Analysis of shock absorbing technology.

Projects

-  Automated Material Handling Vehicle.

CERTIFICATION COURSES

- Certificates
 - Fundamental of digital marketing (Google)
 - Solid edge (siemens)
 - Solid works
 - Catia

Activities

- Gk competition, Discuss throw, Writing competition, Stand up comedy,