

# ROMIT SHARMA

E-mail:- [romitsharmas92@gmail.com](mailto:romitsharmas92@gmail.com)

M: (+91)8078608612

## PROFILE SUMMARY

---

Freelance trainer and a business development professional with curriculum design experience of over 4 years in teaching quantitative aptitude for all government and equivalent exams.

## PROFESSIONAL EXPERIENCE – TRAINING, TEACHING AND RECRUITMENT

---

### **Bencher's IQ- Co-founder**

*July 20-Present*

Bencher's IQ is a virtual classroom created for all the candidates who aspire to crack government examinations. At Bencher's IQ we make sure that all the concepts being taught are explained in the easiest way and the doubts are cleared regularly through the chat and live sessions. The topics covered are mapped to the syllabus of the different government examinations, so that, every candidate study what is relevant and stay focused.

- Handling the scheduling of the classes and scheduling the class for each faculty.
- Recruitment of other faculties for various other subjects.
- Preparing the best effective content for each subject.
- Planning and executing digital marketing campaign.
- Counseling of students and solving their problems through various means.

### **Freelancer-Training, Teacher and recruitment**

*March17-Present*

Teaching and mentoring the students with proper guidance and providing solutions to their issues. Designing an effective curriculum according to the exams and providing best of material. Recruitment of faculties for other subjects in different institutes. Providing the academic solutions such as arranging doubt sessions for the students and assigning a faculty for the same. Division of batches according to the courses and students. Scheduling of the classes.

- English aliens- Faculty of Quantitative aptitude for SSC, banks and railways.
- Udhbhav classes- Faculty of quantitative aptitude for railway(NTPC).
- Future Plus- Faculty of Quantitative aptitude for air force (ygroup).
- Chankya – Faculty of Quantitative aptitude.

## PROFESSIONAL EXPERIENCE – BUSINESS DEVELOPMENT AND COORDINATOR

---

*July16-jan17*

## TURNING POINT CONSULTANCY

TURNING POINT MANPOWER CONSULTANTS (P) LTD / TURNING POINT CONSULTANTS is currently India's leading Staffing Solutions Provider with a range of services for its Client Partners across all Industry Verticals operating from all major cities across India.

- Working as a business development executive for our client Bureau Veritas.
- Managing and leading a team of 10 on ground quality checking staff.
- Over seeing their performance and shaping them at their best.
- Look forward to various other projects for the company and give business to the company.
- Managing the recruitments for the team and look forward to their training.
- Managing the operations of the project solving the various vendors problems.
- Collecting all the hard and soft copy report, preparing MIS report for the client.
- And keeping a proper data collected from team, and handover process to the client.

## AWARDS AND ACHEIVEMENTS

---

- Organized national level Ethical Hacking Workshop incollege.
- Participated in district level Tech-fest in Bikaner Government College.

## EDUCATION QUALIFICATION

---

<u>Qualification</u>	<u>Institute</u>	<u>Year</u>	<u>CGPA / %</u>
B Tech, C.S.E	JECRC, Jodhpur	2015	61
HSC CBSE	Central Academy	2010	63
SSC CBSE	Central Academy	2008	68

## OTHER

---

**TechnicalSkills:** C, C++, J2SE, MySQL, ODBC, SQL Server 2008  
**Languages:** English (fluent), Hindi(native)  
**Interests:** Reading, Writing