

SUNIL K

Assistant Store Manager - Store Operations

Phone: 9066965084

Address :Near NOBEL Convent School,janatha Colony Bannerughatta Bengaluru Karnataka 560083

Email: Suniljordan4623@gmail.com

High-performing Assistant Store Manager familiar with managing a range of personalities. Experienced with stand-alone stores as well as mall environments. I have a long track record of optimizing the profitability of a store by creating and maximizing sales opportunities through good merchandising and staff training. My greatest strengths are firstly knowing all about the operational nuts and bolts that hold a store together, and secondly being able to keep customers coming back time and again. Right now I am looking for a new platform to use my expertise for a company growth as well as personal growth.

EXPERIENCE

Levis

Assistant Store Manager

1. Responsible for the entire store operations with teams of 3 People. Cracking 12L-13L per month.
2. Have Handled multiple stores over the years in the same organizations places like JP Nagar,Royle Meenakshi Mall .
3. Team Briefing daily on sales numbers achieved and KPI along with areas of improvements.and telecalling
4. Responsible for achieving monthly targets and weekly targets with mentoring staffs individual targets.
5. Accountable for the Entire stock's management and visual merchandising at store.
6. In store training for new recruits and associates. Working on their strengths and helping on their weakness by doing multiple objective settings.
7. Profit and Loss accountability of the store year on year. This was done by keeping Strong KPI in mind.
8. Petty cash handling and managing cost for the store in the budget aligned.
9. Improved attrition rate at the store. This was done by improving team moral and confidence.
10. Assisting customers with their products query with 100% satisfaction.
11. Assisting in handling complicated and delicate issues with utmost patience.
12. Developed several customer relationships by providing quick solutions.

United colors of Benetton

Ast Store Manager

1. Worked as a ASM for a store in B.T.M Layout Bangalore.
2. Responded to each targets mapped to store monthly and weekly by making business plan for the team and made them executed.
3. Accountable for the Entire stocks management and visual merchandising at store.
4. In store training for new recruits and associates. Handled a team with of five. Worked with their strengths and helped on their weakness by doing multiple objectivesettings.
5. Profit and Loss accountability of the store year on year. This was done by keeping Strong KPI in mind.
6. Petty Cash Control and Sales Management and Controlled the Shrinkage by 0% while following Weekly Global Counts.

Reliance Trends

1. Worked a store of 1000sqft. Responsible for overseeing the Entire Operations of store.
2. Ensure efficient handling of customers and Preparation of Documents like Stocks in warding/out warding Registers.
3. Petty Cash Registers, Cashbook, Debit Vouchers, Credit notes, GRN and ABC forms.
4. Responsible for Accounting, cash handling & Daily Bank Deposits. Responsible for Internal audit of Stocks Movement.
5. Handled all the customers' queries with utmost patience and guidance from my superior.

Light House Technology (Dubai)

1. 1 Year BPO (Voice Process)

EDUCATION

GITAM UNIVERSITY BANGALORE.

B.Com

SKILLS

Increasing Loyalty, Customer Relations Management. Business Development, Team Leadership and Coaching. Organizational Challenges, Maximizing Productivity, Products and services Communicator. Improving Customer Satisfaction, Strong Leader and Communicator.

LANGUAGES

**English,
Hindi,Kannada,Telugu,Tamil**

PERSONAL DETAILS

- Sex - Male.
- Date of Birth – 05 11 1997

HOBBIES

- Travelling.
- Fitness Freak.
- Listening Music. Cricket.
- Netflix
-

Yours Faithfully
SUNIL K
