

SANDEEP M. KAMBLE

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✓ **OBJECTIVE:**

“To pursue a challenging career and be part of a progressive organization that gives scope to enhance my knowledge, skills and to reach the pinnacle in the computing and research field with sheer determination, dedication and hard work”

✓ **EDUCATION:**

Qualification	Year	Institute	University	Class/Grade
NET (Management)	2020-21	NTA	UGC	First
MBA	2012-14	KLS Gogte Institute of Technology, Belgaum	VTU	First
BBA	2009-12	KLE Society's Lingaraj College, Belgaum	KUD	FCD
12 th	2008-09	KLE Society's RL Institute, Belgaum	KEA	Second
10 th	2006-07	Kendriya Vidyalaya, No.2 Belgaum	CBSE	Second

✓ **AREA OF INTEREST: “Teaching and Research Department”.**

✓ **SUBJECT EXPERTISE:**

- **Business Communication cum Trainer.**
- **English Kinases & GK proficient.**
- **IT for Managers (ERP, e-Model, e-CRM, etc.)**
- **Digital Marketing Management**
- **Micro and Macro Economics**
- **Marketing Management**
- **Industrial Relations (IR)**
- **Personnel Management**
- **Basic General Management**

✓ **COMPETENCIES:**

- ❖ Wide experience in teaching general and marketing management subjects.
- ❖ Good knowledge of distance education delivery systems.
- ❖ Sound knowledge of latest development in marketing fields.
- ❖ Proficient with web technologies utilized for teaching purposes.
- ❖ Skilled in developing new teaching models.
- ❖ Ability to teach students from diverse cultures.
- ❖ Ability to lead and motivate student groups to achieve academic goals.

✓ **RESPONSIBILITIES:**

- ❖ To maintain the discipline and abide by the rules and regulations of the university.
- ❖ To conduct various workshops, classes, demonstrations, sessions, field trips for effective learning.
- ❖ To evaluate, assess and provide an appropriate feedback.
- ❖ To motivate the students to take up independent learning and self-development.

- ❖ To create a congenial atmosphere that will inspire the students to learn and develop new technologies.
- ❖ To perform the assigned administrative duties. To assist the professor in developing and preparing the curriculum.
- ❖ Developed teaching strategies to ensure quality learning experiences for students.
- ❖ Maintained positive working relationships with students.
- ❖ Developed interactive and safe classroom environment.

✓ **EXTRA-CURRICULAR ACTIVITIES:**

- ❖ **Won 3rd Prize in TATA Crucible Quiz 2014.**
- ❖ **Won achiever award in Quiz Event at GIM, 2020.**
- ❖ **Won 1st Prize in “UMANG” the Kite Festival 2014.**
- ❖ **Bagged 1st Prize for New Product Development.**
- ❖ **Bagged 2nd Prize for Business Plan competition held at IMER College.**
- ❖ **Participated in National Olympiad aptitude test organized by NIIT.**

✓ **HOBBIES:**

- ❖ Quizzing, Reading, Surfing, Playing Cricket & Football, Exercise, Running, Swimming.

✓ **VALUE ADDED EXPERIENCE:**

- ❖ **QUALIFIED UGC – NET IN “MANAGEMENT”, 2020 - 21.**
- ❖ **Working with VAIR app as “Verbal Ability Coach or Trainer” (English Communication).**
- ❖ **Worked as “Assistant Professor “for BBA/MBA department at “SHIVRAJ COLLEGE” from 15th June 2015 to 16th June 2018.**
- ❖ **Certified in “Digital Marketing Course” hosted by the Google Inc.**
- ❖ **Successfully completed webinar on “BEHAVIORAL and PSCYCHOLOGICAL DIMENSION OF ANALYTICS” organized by Department of Commerce, University**

of Madras, Chennai on 24th May, 2020.

- ❖ Successfully completed webinar on “ONLINE PLATFORMS: ALL YOU NEED TO KNOW” organized by **International Journal of Advance Study and Research Work** in association with **CT University, Ludhiana, India** on 31st May, 2020.
- ❖ Fruitfully completed **UNITED NATION’s Climate Change Program, Sustainable Finance, Green Economy and More.**
- ❖ **Exposure of Industrial tour in the Gulf region during 2013-14.**
- ❖ **Twice** worked as a **Management trainee** in **Big Bazaar** during their Big 5 day’s festival.
- ❖ Certified C and C++ programmer and “A” grade certified in hardware and networking.
- ❖ Attended “**AIMA**” workshop hosted by **INFOSYS** at Bangalore during 2014.

✓ **ACADEMIC PROJECTS:**

Summer Internship project	Synopsis	Duration
<u>Study of Organization:</u> Dolphin & dolphin Construction Pvt Ltd. Shinoli, Maharashtra.	Organization study	30 Days
<u>Marketing Research:</u> In-Plant training on “Consumer Preference and Comparative Analysis” of “ SUZUKI ARIHANT MOTORS ”.	Research Study	30 Days
<u>Marketing Research:</u> “Analysis of marketing strategy & retailer perception towards Amrut Pharmaceuticals ”.	Research Study	10 weeks

I do hereby declare that above particulars of information and facts stated are true, correct and complete to the best of my knowledge and belief.