



SAPTASHWA SARKAR

IEST | PriceWaterhouseCoopers

| IIM Calcutta | JP Morgan Chase

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Competitive Examinations appeared

CAT 99.78 %ile (GEN)

CGL 2017 99.94 %ile

WBEE 2012 State rank 669

IITJEE 2013 AIR 6154 (GEN)

Academic achievements & distinctions

CAT'17 - QA 99.95 %ile

CAT'17 - LRDI 99.76 %ile

CAT'16 - QA 99.99 %ile

RMO'12 State rank 17

Secondary Exam Top 1%ile

Linguistic & other Proficiencies

Languages spoken English, Bengali, Hindi

Coding languages C, C++, Java, Python

Computer Skills MS-Office 2019

Previous teaching experiences

1. NDLM (National digital literary mission) : In association with Smile

NGO. Conducted 20 skill development sessions for 120+ underprivileged.

Assisted 50+ for placements at boutique IT firms (19 employments)

2. Mathematics coaching for IIT JEE & WBEE to 50+ students (2014-2017)

3. Mathematics coaching to 30+ students for secondary examination

4. Quant classes for CAT 2019

Interests & Hobbies

- Vedic mathematics, Mental maths
- Digital & social media marketing

Declaration : I hereby declare that all the above information is correct and accurate.

OBJECTIVE

Computer science engineer from IEST, former Consultant at PWC, former markets researcher at JP Morgan Chase, presently pursuing MBA at Indian Institute of management Calcutta, highly proficient in mathematics & quantitative abilities, extremely passionate about teaching mathematics & edifying competitive exam aspirants, looking for a position at your esteemed organization where I'll be able to impart my knowledge & quant skills to CAT and other entrance exam aspirants.

WORK EXPERIENCE/ INTERNSHIPS

(2 years)

Role : Consultant

Organization : PriceWaterhouseCoopers

Awards :

- Nationally awarded by PWC India for achievements in GST implementation across 7 major firms in Eastern India
- Acknowledged & awarded by a German manufacturing giant for achievements in Sales & Distribution

Job description : Worked as an Enterprise Resource Planning consultant, majorly in sales-distribution, customer relationship & technical domains. Been part of 20+ implementation projects & strategized 200+ solutions for 20+ domestic & 5 international clients across industries such as manufacturing, banking, aviation, agriculture, logistics and ed-tech.

Achievements :

- Supervised 7 domestic projects as the client communication & relationship lead
- Led a team of 12 in conceptualizing & designing an employee-customer management system for a logistics firm of Govt of India
- Designed a vendor invoice management system for Delhi & Hyderabad airport authorities, achieved a reduction of 800000 INR in the annual inter-company communication expenses
- Conceptualized integration of payment systems with inbound logistics, increasing manpower utilization by 20%

Role : Market research analyst

Organization : JP Morgan Chase

Job description : Developed a mathematical model for analysing impacts of volatility shocks on pricing of options & market trading.

PROJECTS & PAPERS

Title & Domain : "Bricks & Mortar Vs Clicks & Order" (E-Commerce)

Organization : Indian Institute of Management, Calcutta

Description : Analysis of the prospects of online vs offline retail in India

Title & Domain : "Sentistrength – Role of social media in preparing Election polls" (Social media Analytics)

Organization : Indian Institute of Technology, Kharagpur

Description : Preparation of an election poll for Lok Sabha'14 based on social media performances & comments on various political parties

ACADEMIC QUALIFICATIONS

2016	B.E (Computer Science & Technology)	IEST, Shibpur	76.3%
2012	Higher Secondary	WBCHSE	80.14%
2010	Secondary	WBBSE	89.55%

POSITIONS OF RESPONSIBILITY

Student's head	COENSOBEC – Official global body, CST dept, IEST
Marketing & Publicity head	REBECA'15 – Cultural Fest, IEST
Marketing Head	INSTRUO'14 – Tech Fest, IEST

EXTRA CURRICULAR ACTIVITIES

Micro-financing	Ujjivan Bank	Self-employment for 200+ underprivileged women
Event management	Emami group	'SITARA', women empowerment fest
Sales & Marketing	DOS Infotech	Earned contracts of app dev worth 3.5L as software sales intern
Drama Festival	Paschim Banga Natya Akademi	Organized 3 day drama festival in Nadia, directed & co-written a play