

Contact

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Dharpur Main road, Burnpur, Asansol (m corp), West Bengal,713325

Personal Details

- Date of Birth : 29/07/2000
Nationality : Indian
Marital Status : Single

Skills

Strong analytical skills. 100%
Exceptional communication abilities.
Adept at utilising Microsoft productivity software.
Strong at giving important presentations.
Proficient at developing customer call lists.
Strong research skills.
Excellent team player.

Achievement & Awards

- Cold-called 120+ potential clients on a daily basis, with a closing rate of 5% to 10%.
increased sales by 4lakh per month by employing modern selling techniques in training programs.
increased sales by 6 lakh per month In provision period

Language

- Hindi
English
Bangla

Interests

- Making Arts Like Sketch,Portraits
Playing musical instruments most of Guitars
Traveling
cocking

Objective

To secure a challenging position in a reputable organization to expand my learnings, knowledge, and skills.

Experience

- BPO convergence March 2021-June 2021
CALL CENTER EXECUTIVE
Solving Problems of Tele callers who Calls
In Call Center With Appropriate
Resolution and different scenario
Drishti IAS 09/05/2022-27/01/2023
BDA
Managing sales for Drishti IAS ,sales segment in Mukharjee Nagar, New Delhi
Driving and managing the sales process from targeting and prospecting to closing the sales.
Developing and maintaining efficient & effective reporting systems for tracking prospects from initial inquiry to closure.
Face to face client handling right from counseling to closing through Direct Sales.
Analysis of client requirements, specifications, obtaining suitable solutions and outlining commercial implications and negotiations

Education

- Rambandh Adarsh Vidyalaya 2015
58%
Secondary Education
Burnpur Boys High School (H.S) 2017
54%
Higher Secondary Education
Bidhan Chandra College 2021
9.1 CGPA
Bachelor of Business Administration

Projects

- Training and Development in TCS
Did project in My graduation about Training and development process in TCS

Objective

Declaration

- I hereby declare that all the information given above is true and correct to the best of my knowledge.

