

# Vikas Somvanshi

714, Bawan Chungi, Bawan Road, Aloo Thok, Hardoi, (UP) Pin – 241001

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## **Summary --**

*Accomplished with extensive experience in financial report analysis, operational supervision, and customer satisfaction at Mahendra Edu. Pvt. Ltd. Proven track record in enhancing institutional standing and boosting sales through strategic planning and execution. Former Faculty Member with a strong background in student development, innovative teaching methods, and professional mentorship. Demonstrated expertise as a Relationship Manager and Insurance Consultant, excelling in client relationship management, risk analysis, and marketing strategies. Core competencies include stakeholder engagement, strategic consultancy, mergers and acquisitions expertise, and crisis management.*

## **Experience --**

### **Branch Manager**

#### **Mahendra Edu. Pvt. Ltd. till Feb 21 to Current**

- *Monitored branch performance through financial report analysis*
- *Supervised daily branch functions, ensuring efficient operations*
- *Ensured customer satisfaction with exceptional service*
- *Collaborated with senior management to ensure branch objectives matched company goals*
- *Designed and executed plans to boost sales and profit margins*

### **Faculty Member (Reasoning Faculty)**

#### **Mahendra Edu. Pvt. Ltd. till Aug 2013 to Mar 2020**

- *Assessed student progress via exams and assignments*
- *Enhanced institution's standing at national platforms*
- *Crafted and presented thorough lectures in " Reasoning Ability "*
- *Guided junior faculty through professional development.*
- *Adopted innovative teaching tools boosting learning outcomes*

## **Relationship Manager**

### **AEGON Religare Life Insurance Co. Ltd. till Jun 2009 to July 2011**

- *Standardized best practices for optimized sales processes*
- *Cultivated strong customer relationships by maintaining politeness*
- *Scheduled meetings with customers to foster trust*
- *Resolved customer complaints swiftly and effectively*
- *Developed innovative marketing plans to expand customer reach*

## **Insurance Consultant**

### **ICICI Prudential Life Insurance Co. Ltd. April 2007 to May 2009**

- *Developed streamlined systems managing client records*
- *Reviewed client policies during renewal for relevance and cost-effectiveness*
- *Executed thorough risk analyses to inform clients on mitigation tactics*
- *Mediated disputes with insurance providers, securing favorable resolutions for clients*
- *Facilitated comprehension of intricate policy documentation for clients*

## **Education –**

### **Bachelor of Science (Maths)**

**Govt. Degree College (Hardoi)**

## **Skills --**

- *Stakeholder engagement*
- *Strategic consultancy*
- *Mergers and acquisitions expertise*
- *Crisis management*

## **Hobbies and Intrest –**

- *Listening music*
- *Outing with family*
- *Reading motivational books*

## **Qualities –**

- *Quick learner*
- *Helping nature*
- *Leadership skills*

**Languages known –**

- *English*
- *Hindi*

**Personal Information –**

- *Nationality -- Indian*
- *DOB – 24/10/1985*
- *Marital status -- Married*
- *Gender – Male*

***Date***

***Vikas Somvanshi***