

Resume

Monu Kumar

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CAREER OBJECTIVE:

To work in an organization where I could explore my potential and help the organization to achieve its goals and objectives and make them grow with quality

ACADEMIC QUALIFICATION:

- Graduated from Bihar University
- Passed intermediate examination from Delhi Board
- Passed high school examination from Delhi Board

WORK EXPERIENCE

Worked As Store manager in **colorplus (Raymond lifestyle ltd.)** At Model Town jalandhar -144003 From June-2024 to May-2025.

Worked As Assistant Store Manager in Go colors (**Go Colors Fashion Pvt. Ltd.**) At Rohini sector-8 Delhi. From 14th Sep- 22 to 20th April -24.

Worked As Sr. customer service officer in **W (TCNS CLOTHING CO.PVT.LTD.)** At Delhi Airport. From Oct.2020 to August 2022

HIGHLIGHT OF JOB PROFILE INCLUDED:

Sales Analysis:

- Perform sales analysis of quantitative data to understand reasons for achievement or non-achievement of sales targets.
- Optimize sales in line with company budgets.
- Operate an effective stock management system to maximize sales and profitability Provide customer's qualitative feedback on Brands, Product, Categories, Styles, Colours, Fits, & Sizes.

Inventory Control:

- Ensure effective control on stock losses and implement effective audits.
- Ensure damaged & defective goods are processed in a timely, accurate manner.
- Ensure a clean & well-organized stock inventory.

Visual Merchandising:

- Ensure that the merchandising in the store is done according to the International VM Standards. Plan/profile store layout accordingly.
- Ensure the adherence of all store SOP's.
- **Customer/Client Interaction:**
- Ensures high-quality service to facilitate customer satisfaction and repeat clients.
- Set, monitor and continually seek to improve customer service standards within the store.
- Provide a safe and clean store environment for customers.

IT'S SKILLS:

Basic knowledge of Computer, Internet.

Store commerce by Microsoft

Microsoft edge

MS-office

Retail pos

Logic

INTERESTS:

Share market, crypto trading, Politics, sports And exploring new skills and technologies

PERSONAL DETAILS:

Date of Birth	2 st Jan, 1993
Father's Name	Agya Ram
Gender	Male
Status	Married
Nationality	Indian
Religion	Hindu

LANGUAGES PROFICIENT:

English, Hindi.

Place:

Date:

Monu Kumar.