



Ankush Gupta

Revenue Head - Online Sales
Educator | Project Management

Personal Information

Address

H.No.134 A/2 Rambag Haripur
Sundernagar, Distt. Mandi, HP
Pin - 175018

Phone

+91 98160 22436

E mail

ank.gpt.009@gmail.com
ankush.t@verandarace.com

Linkedin

linkedin.com/AnkushGupta

Skills

- Leadership
- Content Development
- Strong Work Ethic
- Teamwork Skill
- Time Management
- Strong Presentation skills

Software

MS Power Point



MS Word



MS Excel



Interests

- Cooking
- Travelling
- Listening to Music

Languages

ENGLISH

HINDI

An ardent educator with exceptional teaching and managerial skills and ability to lead the associates in the educational paradigm.



Work Experience

2022 - Present

Revenue Head - Online Sale

Hitbullseye - Mohali, Punjab

- Assess the strengths and weaknesses of the sales team and manage the sales program accordingly.
- Develop and Implement new sales initiative, strategies and programs to maximise the revenue.

2020 - 2022

Division Head - Academic

Veranda RACE Learning Pvt. Ltd - New Delhi

- Lead, supervise and conduct strategic missions of the Division.
- Works with the Course Coordinators and Regional Managers in the preparation and development of the LMS Schedule and SME and Mentor usage.
- Managed 3 different teams in the studios and finished English, Telugu, and Hindi Video recording.
- Successfully completed Video recording process for Veranda RACE English and Hindi online Video Course for Bank & SSC. (Included Learning Unit recording and Quality Check process).

2017 - 2020

Branch Manager

RACE Coaching Institute Pvt. Ltd
Chandigarh & Bangalore

- Directing all operation including human Resources, Administration and Customer Services
- Develop and execute course sales strategies to maximize admissions.
- Providing Training, Coaching, development and Motivation to Banking & SSC aspirants

2013 - 2016

Assistant Professor

Shiva Institute of Engineering and Technology,
Bilaspur H.P.

2010 - 2011

Lecturer

MGIET Badhoo H.P.



Education and Qualifications

2011 - 2013

M Tech - VLSI

ASET Amity University, Noida (Uttar Pradesh)

2006 - 2010

B Tech - Electronics & Communication Engineering

Himachal Pradesh University, Shimla

2004 - 2006

12th Class - Non-Medical

Himachal Pradesh Board, Dharmshala

2004

10th Class

Himachal Pradesh Board, Dharmshala



Achievements

- Internship Program in NTU Singapore - "Thermal Analysis and Modelling of Flip Chip Power LED using ANSYS"
- Certified by NITTTT, Chandigarh for Instructional Planning & Delivery on Communication Skill
- Certification on Network Administration by TCIL, Chandigarh